



კავკასიის უნივერსიტეტი
CAUCASUS UNIVERSITY



კავკასიის ბიზნესის სკოლა
Caucasus School of Business

MBA/Management Program
Placement Test

Applicant Name _____

Date: ___ / ___ / ___

Time: 2 Hours

TEST TAKING RULES:

Dear Applicant,

The graduate program admission test includes 2 different sections:

- Section I - Verbal Ability
- Section II - Quantitative Ability

You are not allowed to use a dictionary or any type of portable electronic device (mobile phone, palm etc.). Please switch off / mute your mobile phone.

Talking is not allowed during the testing period!

You are given 2 hours to complete the test

GOOD LUCK!

SECTION I
VERBAL ABILITY

(1/80 points)

Part I. Grammar, Vocabulary, Structure.

I. Circle the correct alternative (1/48)

1. Most laptops sold in our country _____ in China.

- a. are making
- b. make
- c. are made
- d. made

2. At the moment, more and more people _____ the benefits of renewable energy.

- a. realize
- b. are realizing
- c. realizes
- d. are realized

3. If you heat ice, it _____ into water.

- a. melts
- b. melt
- c. will melts
- d. is melting

4. If you want to improve your English, you should _____ every day.

- a. be practice
- b. practice
- c. to practice
- d. be practicing

5. How many countries _____ last year?

- a. does she visit
- b. did she visit
- c. did she visited
- d. was she visiting

6. Can you tell me where _____?

- a. is the nearest bus stop
- b. the nearest bus stop is
- c. will be the nearest bus stop
- d. was the nearest bus stop

7. She _____ for the same company for over ten years.
- works
 - is working
 - has been working
 - was working
8. By the time we arrived, the meeting _____.
- started
 - had started
 - was starting
 - has started
9. All assignments must _____ by the end of the week.
- hand in
 - be handing in
 - be handed in
 - handed in
10. The discovery of penicillin _____ modern medicine.
- transforming
 - is transforming
 - transforms
 - has transformed
11. It was _____ cold yesterday that the lake began to freeze.
- so
 - such
 - such a
 - too
12. She is _____ person I know.
- more generous
 - the most generous
 - most generous
 - more generously
13. The weather is far _____ than I expected for this time of year.
- warmer
 - warmest
 - more warm
 - most warm
14. This device is very reliable, _____?
- is it
 - isn't it
 - does it
 - doesn't it

15. Many people with _____ now participate in marathons.
- abilities
 - disabilities
 - disable
 - abled
16. The journalist conducted an _____ with the famous actor.
- questionnaire
 - interview
 - questions
 - interviewing
17. You need official _____ to enter this restricted area.
- permissiveness
 - permission
 - permit
 - permissive
18. Regular exercise is highly _____ for good health.
- beneficial
 - benefit
 - unbeneficial
 - advantage
19. If I had studied harder, I _____ the exam last year.
- would pass
 - would have passed
 - will pass
 - passed
20. I wish I _____ more carefully before making that decision.
- think
 - thought
 - had thought
 - have thought
21. We _____ so early; the traffic was light.
- needn't have left
 - mustn't leave
 - shouldn't leave
 - couldn't have left

22. The benefits of the new policy clearly _____ the drawbacks.
- outweigh
 - outweight
 - overweight
 - underweigh
23. Corruption can _____ public trust in government.
- overthrow
 - overcome
 - undermine
 - undergo
24. I couldn't help _____ their argument through the thin walls.
- overhear
 - overhearing
 - hearing over
 - overlistening
25. The shoes were _____ but very comfortable.
- inexpensive
 - unexpensive
 - costing
 - not inexpensive
26. Students can get reduced fares if they are _____ to them.
- available
 - buying
 - selling
 - eligible
27. The lawyer spoke _____ her client in court.
- on behalf of
 - instead of
 - in behalf to
 - on behalf with
28. He is so _____ that nobody dares to contradict him.
- big-heading
 - tight-fisted
 - hot-tempered
 - strong-willed
29. The manager's _____ approach helped solve the crisis quickly.
- decisive
 - decision
 - deciding
 - undecided

30. The teacher was _____ with the exam results.
a. dissatisfied
b. unsatisfied
c. satisfying
d. satisfactory
31. She spoke _____ about her childhood memories.
a. reminiscently
b. remembrance
c. reminiscent
d. reminiscingly
32. Do you mind telling me _____?
a. where is the nearest station
b. where the nearest station is
c. where will be the nearest station
33. I can't remember _____ at the party.
a. who did I meet
b. who I met
c. who meet I
34. If the proposal is accepted, more funds _____ for the project.
a. will be needed
b. will need
c. will need be
d. are needing
35. She was proud _____ the scholarship.
a. of winning
b. with winning
c. to winning
d. of win
36. The committee decided to _____ old regulations and modernize the system.
a. throw away
b. overthrow
c. throw out
d. take over
37. What I'd like to know _____.
a. is who we should contact
b. is who should we contact
c. who should we contact

38. The man _____ you spoke is my uncle.
a. to whom
b. who
c. which
d. that to
39. The bridge, _____ in 1920, still stands today.
a. the construction of which was completed
b. which construction was completed
c. the construction of which was complete
d. which was completed construction
40. Thanks to satellites, we are _____ from space.
a. being observed
b. observing
c. observed
d. being observed to
41. School _____ has improved since last year.
a. attending
b. attendance
c. attend
d. present
42. Such behavior is completely _____.
a. unacceptable
b. accepting
c. not accept
d. accepted
43. The _____ of freedom of speech is a serious matter.
a. suppression
b. suppress
c. oppress
d. oppressive
44. The doctor gave me a _____ for antibiotics.
a. prescription
b. subscription
c. conscription
d. description
45. His open _____ of his mistake surprised everyone.
a. admission
b. admit
c. permission
d. permit

46. There has been an increase in energy _____ worldwide.
- consumption
 - consumer
 - consuming
 - consumable
47. Don't forget to add the _____ when calculating total expenses.
- overheads
 - headovers
 - costs
 - prices
48. The company was accused of financial _____ in its annual report.
- falsification
 - falsifying
 - accuracy
 - inaccurate

Part II.

Which of the sentences is true according to the one given in bold? (1/12 points)

1. **I haven't eaten such delicious pasta for years.**
- This is the most delicious pasta I have eaten in years.
 - This pasta is as tasty as the others I have eaten recently.
 - This pasta is not as delicious as the one I ate last week.
2. **"I didn't break the vase. I wasn't even in the room," said Anna.**
- Anna admitted breaking the vase.
 - Anna denied breaking the vase.
 - Anna refused to break the vase.
3. **"I'm sorry I didn't help you with your homework," said Mark.**
- Mark apologized for not helping.
 - Mark refused to help.
 - Mark thanked me for helping him.
4. **I would rather take a train than fly to Paris.**
- I prefer flying to Paris.
 - I prefer travelling by train to flying.
 - I want neither to take a train nor to fly.
5. **The beaches in Italy are beautiful, but the ones in Greece are even more stunning.**
- The beaches in Italy are not as beautiful as those in Greece.
 - The beaches in Greece are less beautiful than those in Italy.
 - The beaches in Greece are as beautiful as those in Italy.

6. I didn't expect the exam to be so easy.

- a. The exam was easier than I expected.
- b. The exam was as difficult as I expected.
- c. The exam was more difficult than I expected.

7. I wish I could speak Spanish fluently.

- a. I can speak Spanish fluently.
- b. I can't speak Spanish fluently.
- c. I used to speak Spanish fluently.

8. This is the second time I have visited London.

- a. I have been to London once before.
- b. I have never been to London before.
- c. I visit London regularly.

9. Sarah runs faster than anyone else in her team.

- a. Sarah is the slowest runner in her team.
- b. Sarah is as fast as the others in her team.
- c. Sarah is the fastest runner in her team.

10. I'll bring an umbrella in case it rains.

- a. I will bring an umbrella only if it rains.
- b. I will bring an umbrella whether it rains or not.
- c. I will buy an umbrella after it starts raining.

11. "If you don't tell me the truth, I'll call the police," said the man.

- a. The man threatened to call the police.
- b. The man refused to call the police.
- c. The man suggested calling the police.

12. You can't enter the building unless you show your ID.

- a. You can enter the building only if you show your ID.
- b. You can enter the building without showing your ID.
- c. You mustn't show your ID to enter the building.

PART III.

READING COMPREHENSION (1/20 points)

The most sought-after company benefits

I work in the HR department at a large multinational company, Trevex, and part of my role is to review the company's employee benefits programme. As you can imagine, the benefits we offer have changed hugely since the Covid pandemic.

Pre-pandemic, Trevex was always touted as having great perks. We had nap rooms, a relaxed work environment with lots of different options for where you worked, free meals, child care

facilities, an on-site doctor's surgery and free health checks. There was even subsidised accommodation on campus. Basically, we had everything available to allow our employees to work without interference or distraction from the outside world. That's not to say that it was an all-work-and-no-play sort of place. We offered excellent vacation time with the option to buy extra days, and lots of people took advantage of our gym, spa and subsidised excursions.

It wasn't everyone's cup of tea, though. We did get considerable criticism from those who thought we were a sort of cult that enticed young, talented men and women and turned them into machines, giving them everything they could possibly need in return for their undivided attention and work. I don't think that is entirely fair. After all, I don't think there's anything wrong with a company wanting to get the most out of the workers it is paying to employ.

No one was forced to work overtime, although most chose to do so. Anyone who didn't like the conditions was free to leave. However, our staff turnover was indeed high. Lots of employees experienced burnout after several years at the grindstone. But even if we lost top talent, we never had trouble employing fresh graduates who were eager to prove themselves and take advantage of our high pay rates.

The pandemic changed everything, though. With everyone forced to stay away from the office and our childcare centre, we had to put all our efforts into enabling staff to work from home. It was a 180-degree turnaround for us, as we had always tried to make the workplace as attractive a place as possible. Now, we were encouraging them to stay away. Many could not cope with the demands of child care on top of work and threatened to leave. Suddenly, we had to listen to our staff instead of calling the shots.

What they wanted was the flexibility to manage their private lives alongside their working lives. Instead of convenience, they wanted choice: the option to be able to choose child care, medical or sports facilities, rather than feeling obliged those at work, or even the option to care for children or elderly relatives themselves. What's more, mental health care was also deemed as high a priority as general health care, something we had overlooked in the past. In no time at all, wellbeing and counselling initiatives have been put in place.

These changes have had a significant impact on our staffing. Now, instead of taking on the minimum number of employees required and working them to the bone, we have more people on the payroll than ever before, many working part-time or flexible hours. It means we can retain our experienced staff and that's really beneficial.

I don't think people want different things now compared to the days before the pandemic. I just think that in the past, we had been led to assume that dedicating our lives to work was the only option, and the perks that companies offered that attempted to keep people working happily for as long as possible reinforced that attitude. I think the pandemic gave people a chance to reflect on what really is important in life, and companies have had to change their practices at the risk of losing their best staff.

Reading Comprehension Questions (1/10)

- 1. What was Trevex's approach to employee perks before the pandemic?**
 - A. They focused solely on high pay instead of other benefits.
 - B. They discouraged employees from using workplace facilities.
 - C. They provided only essential benefits.
 - D. They offered a wide range of perks to make work life convenient.
- 2. Why did some people criticize Trevex's pre-pandemic workplace culture?**
 - A. Because it failed to pay attention to employee health.
 - B. Because it was seen as turning employees into work-focused "machines."
 - C. Because the company did not offer enough vacation time.
 - D. Because it required employees to live on campus.
- 3. Which of the following is mentioned as a reason for staff turnover at Trevex?**
 - A. Employees disliked the free meals.
 - B. Staff were forced to relocate to other countries.
 - C. Employees experienced burnout after years of hard work.
 - D. Staff were underpaid compared to other companies.
- 4. How did Trevex respond to the pandemic?**
 - A. By shifting its focus to supporting remote work.
 - B. By encouraging staff to work longer hours at the office.
 - C. By reducing its number of employees.
 - D. By expanding its on-site services and facilities.
- 5. What new priorities did employees express during the pandemic?**
 - A. Longer paid vacations.
 - B. More on-site entertainment options.
 - C. Greater flexibility to balance personal and work life.
 - D. Access to more free meals and nap rooms.
- 6. Which area did Trevex previously overlook but later prioritize?**
 - A. Free transportation and accommodation.
 - B. Gym memberships and spa treatments.
 - C. Mental health and counselling.
 - D. Childcare and health check-ups.
- 7. How has Trevex's staffing strategy changed since the pandemic?**
 - A. Staff are required to work full-time and overtime hours.
 - B. The company relies exclusively on new graduates.
 - C. It employs more people, many on flexible or part-time contracts.
 - D. The company now hires fewer employees to save money.
- 8. What does the writer suggest about employee attitudes before the pandemic?**
 - A. They had more free time and valued leisure over work.
 - B. They were mostly unhappy with high salaries.
 - C. They believed dedicating their lives to work was the only option.
 - D. They demanded fewer workplace benefits.
- 9. What impact did the pandemic have on companies like Trevex?**
 - A. They shut down most of their business operations.
 - B. They increased the number of compulsory work trips.
 - C. They lost their best staff due to mandatory office work.
 - D. They had to listen to staff needs and change policies.

10. **What is the overall tone of the writer about Trevox's changes?**
- A. Neutral, just presenting the facts.
 - B. Disappointed by the loss of old workplace perks.
 - C. Supportive of adapting to employee needs.
 - D. Critical of the company's flexibility.

You are going to read four people's accounts of recent restaurant experiences. For questions 1-10, read the text below and, choose the correct paragraph (A-D). (1/10)

The 'pleasure' of eating out

Dining out should be an enjoyable experience, not a stressful one!

A

As soon as we walked through the doors of this newly decorated restaurant, I knew I had picked the wrong place for a romantic evening with my girlfriend. Both floors of the restaurant were incredibly busy, as there were several birthday parties going on. The noise levels were so high that we could hardly hear each other speak. Extra tables were added to make room for more customers and I had to move my chair every time a waiter needed to reach another table! A busy restaurant is usually a sign of good food. Unfortunately, this wasn't the case. Our meal wasn't bad, but it definitely wasn't memorable either. The food was very basic and the portions were quite small. We also waited 20 minutes for our bill, but I finally had a nice surprise - it was very cheap, and that's why this restaurant is so popular.

B

Don't be fooled by its elegant furniture and glamorous design - service in this restaurant is a true disappointment. It was a special event for me and my family, so I wanted everything to be perfect. I had already paid a deposit to ensure our evening would run smoothly. Having booked our table weeks in advance, I was confident that it would be ready on our arrival. Instead, we had to wait almost an hour to be seated. The waitress brought us our drinks, but at that point we were really hungry and we quickly placed our food order. We were looking forward to our dinner, which was very good, but again, we had to wait about 45 minutes to be served. I won't be eating there again, even though the food is nice.

C

My best friend knows about my passion for exotic food and took me for a meal at this glorious restaurant. Its neon green and yellow sign above the door wasn't exactly appealing, giving it a cheap and cheerful kind of look, but I didn't let it stop me and I went in. Well, I'm so glad I did! The atmosphere was friendly and relaxed. The waiting staff wore their traditional oriental costumes, instead of boring uniforms. Our waiter took the time to introduce himself and tell us about the history of the restaurant. He had to translate the menu for us, as it was written in a language we couldn't read. You couldn't fault the service, nor the quality of the food. Although some western options were available, I wanted to try their most traditional cuisine. Each dish was beautifully presented and cooked to the highest standards. This was a fantastic all-round dining experience that I won't forget!

D

It was my mum's 60th birthday and there were 25 people at our table. The service was good and the food was lovely. We were all having a great time! I was going to settle the bill at the end of our meal. To make the payment more manageable, I had already paid a large deposit to the manager when I booked our table. As planned, when we were ready to leave, I wanted to pay. Checking the bill, I noticed that it was much more expensive than expected. I explained about the deposit we had already paid, but the staff knew nothing about it. I asked to speak to the manager, but I was told he had resigned and had left just that week. It became clear to me that the manager had run away with my deposit money. The assistant manager, however, was very sympathetic towards my situation. We didn't have to pay for the missing sum in the end.

1. is not suitable for a quiet and private dinner? -
2. gives a negative first impression from the outside? --
3. wasn't prepared for the customers? ___
4. had a very slow service? ___

5. was uncomfortable and overcrowded? ___
6. was let down by a former member of staff? ___
7. made a positive, long-lasting impression on the writer? ___
8. served Asian food? ___
9. showed understanding towards a customer's issue? ___
10. served average food? ___

Section 2

QUANTITATIVE ABILITY

(20 points)

1. If $x : y = 3 : 4$ and $y : z = 2 : 5$, find $x : z$.

- A. 3:10
- B. 3:8
- C. 2:5
- D. 6:5
- E. 5:3

2. The average of three consecutive even numbers is 24. What is the largest of the numbers?

- A. 24
- B. 26
- C. 28
- D. 30
- F. 32

3. A man spends 40% of his salary on rent, 25% on food, and 15% on transport. He saves the remaining \$1200. What is his salary?

- A. \$6000
- B. \$6200
- C. \$6400
- D. \$6600
- E. \$6800

4. A box contains 5 red balls, 4 blue balls, and 3 green balls. Two balls are drawn without replacement. Find the probability that both are red.

- A. $\frac{2}{11}$
- B. $\frac{5}{22}$
- C. $\frac{2}{33}$
- D. $\frac{3}{22}$
- E. $\frac{5}{33}$

5. The mean of 10 numbers is 20. If one number is excluded, the mean becomes 21. Find the excluded number.

- A. 11
- B. 12
- C. 14
- D. 15
- E. 16

6. If 5 machines can produce 150 widgets in 4 hours, how many widgets can 8 machines produce in 3 hours, working at the same rate?

- A. 110
- B. 200
- C. 180
- D. 240
- E. 250

7. A mixture contains milk and water in the ratio 5:2. If 14 liters of water are added, the ratio becomes 5:4. How many liters of milk are there?

- A. 15
- B. 40
- C. 35
- D. 50
- E. 55

8. A sum of money is divided among A, B, and C in the ratio 2:3:5. If C's share is \$300 more than A's, what is the total sum?

- A. \$800
- B. \$900
- C. \$1000
- D. \$1400
- E. \$1600

9. The average weight of 8 people is 65 kg. If one person leaves and is replaced by another weighing 75 kg, the average increases by 2 kg. Find the weight of the person who left.

- A. 59 kg
- B. 60 kg
- C. 61 kg
- D. 62 kg
- E. 64 kg

10. The price of a commodity is reduced by 20% and then increased by 25%. What is the net percentage change?
- A. 0%
 - B. 2%
 - C. 4%
 - D. 5%
 - E. 6%
11. How many ways can 5 people be seated in a row if two particular people must not sit together?
- A. 72
 - B. 96
 - C. 108
 - D. 120
 - E. 144
12. A fair coin is tossed 3 times. What is the probability of getting exactly 2 heads?
- A. $\frac{1}{4}$
 - B. $\frac{3}{8}$
 - C. $\frac{1}{2}$
 - D. $\frac{5}{8}$
 - E. $\frac{3}{4}$
13. The median of 5 numbers is 12. If one number greater than 12 is increased by 4, the median will:
- A. Increase by 0
 - B. Increase by 1
 - C. Increase by 2
 - D. Increase by 4
 - E. Cannot be determined
14. A jacket originally priced at \$120 is discounted by 25%, and then a sales tax of 10% is applied to the discounted price. What is the final price of the jacket?
- A. \$90
 - B. \$99
 - C. \$100
 - D. \$102
 - E. \$108
15. A train travels 60 miles per hour and a car travels 45 miles per hour. If they start from the same point and travel in opposite directions, how long will it take before they are 315 miles apart?
- A. 2.5 hours
 - B. 3 hours
 - C. 3.5 hours
 - D. 4 hours
 - E. 4.5 hours

16. In a recipe, the ratio of flour to sugar is 5:3. If a baker wants to use 24 cups of flour, how many cups of sugar should be used to maintain the ratio?

- A. 12
- B. 14.4
- C. 15
- D. 18
- E. 19.2

17. The average of five numbers is 72. If one number is removed, the average of the remaining four numbers becomes 70. What number was removed?

- a. 70
- b. 72
- c. 78
- d. 80
- e. 90

18. In how many ways can 4 students be selected from a group of 7 to form a team?

- A. 35
- B. 70
- C. 140
- D. 210
- E. 840

19. It takes 4 workers 6 hours to paint a wall. How many workers are needed to paint the same wall in 3 hours, assuming all workers work at the same rate?

- a. 2
- b. 4
- c. 6
- d. 8
- e. 10

20. A bag contains 5 red, 4 blue, and 3 green marbles. Two marbles are drawn at random with replacement. What is the probability that both are red?

- a. $1/6$
- b. $5/33$
- c. $5/22$
- d. $2/11$
- e. $25/144$

Total Score ___/100